

# Interim Report as of 30 June 2018

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Due to rounding individual figures presented in this interim report may not add up exactly to the totals shown and half-year figures listed may not follow from adding up the individual quarterly figures. Furthermore, the percentage figures presented may not exactly reflect the absolute figures they relate to.

#### 1. INTERIM MANAGEMENT REPORT OF THE GROUP

#### **1.1 GROUP FUNDAMENTALS**

#### 1.1.1 GENERAL DISCLOSURES

Sixt Leasing SE (the "Company") is the parent company of the Sixt Leasing Group, which mainly conducts its business under the business names of 'Sixt Leasing', 'Sixt Mobility Consulting', 'Sixt Neuwagen' and 'autohaus24'. The Company has its registered offices in Zugspitzstrasse 1, 82049 Pullach/Germany, and is registered in the Commercial Register of Munich Local Court under docket number HRB 227195.

The Group interim financial report is prepared in accordance with the applicable provisions of section 115 of the Wertpapierhandelsgesetz (WpHG - German Securities Trading Act) as well as in compliance with the International Financial Reporting Standards (IFRS) that are applicable for interim financial reports as published by the IASB and as adopted by the EU. The Group interim financial report should be read together with the Annual Report for the fiscal year 2017. The latter contains a comprehensive presentation of business activities.

As of June 2018, the Company's share capital amounted to EUR 20,611,593, divided in the same number of ordinary no-par-value bearer shares with a notional amount of EUR 1.00 per share. The shares are fully paid up.

The largest shareholder with 41.9% of the Company's share capital and voting rights is Sixt SE, Pullach.

#### 1.1.2 GROUP ACTIVITIES AND SERVICES PORTFOLIO

The Sixt Leasing Group is organised into two business units (segments), Leasing and Fleet Management.

#### Leasing business unit

Through its Leasing business unit the Sixt Leasing Group acts as one of the largest non-bank, vendor-neutral leasing companies in Germany. In addition, the business unit is also represented by its operative subsidiaries in France, Switzerland, Austria and the Netherlands. The Leasing business unit comprises the two business fields Fleet Leasing (corporate customer leasing) and Online Retail (private and commercial customer leasing).

In its Fleet Leasing business field, the Group offers lease financing and associated services (so-called full-service leasing) to corporate customers. Target customers for this business field are companies with an adequately sized fleet and vehicles from different manufacturers. Their fleets must have a certain complexity for Sixt Leasing to deploy its competitive strengths regarding independency, consulting and service. Based on Sixt Leasing SE's longstanding and extensive expertise in fleet procurement and fleet management, customers can expect the sustainable optimisation of the total cost of ownership of their fleets.

Sixt Leasing SE operates its Online Retail business field via the two online platforms sixt-neuwagen.de and autohaus24.de. The websites give private and commercial customers (with up to 20 vehicles) the opportunity to configure the latest vehicle models from about 35 different car manufacturers, to request their individual leasing offer and to order online. With the online-based vehicle leasing for private and commercial customers Sixt Leasing addresses an almost undeveloped market in Germany.

### Fleet Management business unit

The Sixt Leasing Group operates its Fleet Management business unit via Sixt Mobility Consulting GmbH, which was founded in 2011, and further subsidiaries of Sixt Leasing SE. So the expertise in managing large-sized customer fleets is also offered to customers, who purchased their vehicles or leased them from other providers. The target group for this service ranges from mid-sized businesses to international corporations. Sixt Mobility Consulting combines the holistic fleet management with individual brand-independent consulting. It manages large customer fleets with the aim of achieving measurable quality and operating cost optimisation, and thus raising the efficiency of the fleets.

#### 1.2 BUSINESS REPORT

#### 1.2.1 GROUP BUSINESS DEVELOPMENT

During the first half year of 2018 the Sixt Leasing Group recorded a positive performance in line with its own expectations.

As of 30 June 2018 the Group's total number of contracts in and outside Germany (excluding franchise and cooperation partners) amounted to 133,800 contracts and was 0.7% above the figure on 31 December 2017 (132,900 contracts).

Consolidated revenue rose by 6.9% during the first half of 2018 to EUR 394.3 million (H1 2017: EUR 368.7 million). Operating revenue, which does not include the proceeds from vehicle sales, gained 5.6% to EUR 236.1 million (H1 2017: EUR 223.6 million). Sales revenue from the sale of returned leasing vehicles in the Leasing business unit and from the remarketing of customer vehicles in the Fleet Management business unit increased by 9.0% to EUR 158.2 million (H1 2017: EUR 145.1 million).

Earnings before interest, taxes and depreciation (EBITDA) went up by 3.4% to EUR 121.0 million (H1 2017: EUR 117.0 million). Earnings before taxes (EBT) decreased in line with expectations by 5.6% to EUR 15.8 million (H1 2017: EUR 16.8 million). As a consequence, the operating return on revenue (EBT to leasing revenue) decreased by 0.8 percentage points during the first six months to 6.7% (H1 2017: 7.5%)

At the end of the first half of 2018 Sixt Leasing SE repaid the last instalment of EUR 190 million from the EUR 750 million loan (Core Loan) provided by Sixt SE in the course of Sixt Leasing SE's IPO. The repayment was made at the earliest possible time and means that Sixt Leasing's financing structure is now entirely independent from Sixt SE. The funds for the repayment came essentially from the proceeds of the bond issuance of EUR 250 million placed on the capital market in the second quarter for the purpose of repayment and of general Group financing. The bond originated in the newly-launched EUR 1 billion debt issuance programme.

The business performance during the first six months of 2018 was characterised by the introduction of the DRIVE>2021 strategy programme. The name stands for digitalisation, risk management, internationalisation as well as volume and earnings growth until the year 2021. The aim of DRIVE>2021 is to increase the pace of digitalisation, to improve the risk-return profile, to further push ahead with internationalisation and to significantly increase the contract portfolio as well as earnings.

Sixt Leasing already achieved the first successes under this strategy: In the first half of 2018 the company continued to reduce the potential residual value risk from diesel vehicles in the portfolio, as planned. The share of new contracts for diesel vehicles without buyback agreements decreased significantly compared to the fourth quarter 2017, down 13 percentage points to around 21%. In Germany, the share amounted to only 14% in the first half of 2018. In addition, the German portfolio of diesel vehicles with Euro 5 standard or lower without buyback agreement decreased still further and as had been expected, from around 5,600 to around 4,000 vehicles in the period from the end of December 2017 to the end of June 2018.

Based on the performance during the first half of the year, the Managing Board affirms its targets for the full-year 2018.

Key figures Sixt Leasing-Group	H1	H1	Change
in EUR million	2018	2017	in %
Consolidated revenue	394.3	368.7	6.9
Operating revenue	236.1	223.6	5.6
Sales revenue	158.2	145.1	9.0
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	121.0	117.0	3.4
Earnings before interest and taxes (EBIT)	22.9	26.3	-12.8
Earnings before taxes (EBT)	15.8	16.8	-5.6
Operating return on revenue (%)	6.7	7.5	-0.8 points

#### 1.2.2 BUSINESS DEVELOPMENT BY SEGMENTS

#### Leasing business unit

In the Leasing business unit the contract portfolio amounted to 92,600 contracts at the end of the first half of the year, a decrease of 0.9% compared to the figure recorded at the end of 2017 (31 December 2017: 93,500 contracts). During the second guarter, limited availability of select vehicle models from dealers and manufacturers impacted the new business, above all in the Online Retail business field. Due to the switch to the WLTP-test cycle that will be newly applicable as of 1 September 2018, some manufacturers are currently not offering specific vehicle models as individually configured new cars. As a consequence, some private and commercial customers are postponing their ordering decisions.

In the Fleet Leasing business field the number of contracts decreased by 5.2% to 45,600 contracts from the figure at the end of 2017 (31 December 2017: 48,100 contracts). This drop is essentially due to the strategy of concluding only select contracts for diesel vehicles without a buyback agreement. In the Online Retail business field the contract volume increased to 47,000 contracts in the first half of the year, a plus of 3.6% (31 December 2017: 45,400 contracts). This means that already in the first quarter of 2018 Sixt Leasing managed to expand its forward-looking Online Retail business field to the Group's biggest business field and achieved a key target for fiscal year 2018 early on.

During the first half of 2018 the Leasing business unit increased total revenue over the same period of last year by 8.4% to EUR 345.1 million (H1 2017: EUR 318.2 million). Operating revenue rose by 5.6% to EUR 210.7 million (H1 2017: EUR 199.6 million). The revenue from vehicle sales recorded a significant plus of 13.3% to EUR 134.4 million (H1 2017: EUR 118.7 million).

During the second guarter of 2018 the business unit recorded a revenue gain of 8.6% over the same guarter the year before to EUR 168.0 million (Q2 2017: EUR 154.7 million). The operating revenue rose by 4.6% to EUR 103.5 million (Q2 2017: EUR 99.0 million). Sales revenue increased by 15.6 % to EUR 64.5 million (Q2 2017: EUR 55.8 million).

EBITDA of the Leasing business unit increased during the first half of 2018 over the same period of last year by 3.3% to EUR 118.8 million (H1 2017: EUR 115.0 million). EBT decreased by 8.3% to EUR 13.6 million (H1 2017: EUR 14.9 million). Accordingly, the operating return on revenue (EBT/operating revenue) fell by 0.9 percentage points to 6.5% (H1 2017: 7.4%). For the second guarter it came to 6.4% (Q2 2017: 7.2%).

Key figures Leasing business unit	H1	H1	Change
in EUR million	2018	2017	in %
Total revenue	345.1	318.2	8.4
Leasing revenue (finance rate)	117.2	112.9	3.8
Other revenue from leasing business	93.5	86.7	7.8
Sales revenue	134.4	118.7	13.3
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	118.8	115.0	3.3
Earnings before interest and taxes (EBIT)	20.7	24.3	-15.0
Earnings before taxes (EBT)	13.6	14.9	-8.3
Operating return on revenue (%)	6.5	7.4	-0.9 points

#### Fleet Management business unit

For the Fleet Management business unit the number of contracts at the end of the first six months of 2018 amounted to 41,200, which was 4.6% higher than at the end of the preceding year (31 December 2017: 39,400 contracts).

During the first half of 2018 the Fleet Management business unit's total revenue decreased slightly compared to the same period the year before, down by 2.6% to EUR 49.2 million (H1 2017: EUR 50.5 million) The reason for this was a drop in sales revenue, which fell by 10.0% to EUR 23.8 million (H1 2017: EUR 26.4 million). Fleet management revenue, on the other hand, increased by 5.6% to EUR 25.4 million (H1 2017: EUR 24.1 million).

In keeping with the performance of the first half of the year, total revenue for the second guarter fell by 7.8% compared to the corresponding quarter of the year before to EUR 24.3 million (Q2 2017: EUR 26.4 million). This development was also due to lower sales revenue, which decreased by 15.3% to EUR 12.0 million (Q2 2017: EUR 14.2 million). Fleet management revenue, on the other hand, gained slightly, up by 1.1% to EUR 12.3 million (Q2 2017: EUR 12.2 million).

EBITDA for the Fleet Management business unit increased during the first half of 2018 over the same period of last year by 14.1% to EUR 2.3 million (H1 2017: EUR 2.0 million). EBT gained 15.2% to EUR 2.2 million (H1 2017: EUR 1.9 million). The operating return on revenue (EBT to operating revenue) for the first six months improved by 0.7 percentage points to 8.6% (H1 2017: 7.9%) For the second quarter it came to 9.3% (Q2 2017: 9.1%).

Key figures Fleet Management business unit	H1	H1	Change
in EUR million	2018	2017	in %
Total revenue	49.2	50.5	-2.6
Fleet management revenue	25.4	24.1	5.6
Sales revenue	23.8	26.4	-10.0
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	2.3	2.0	14.1
Earnings before interest and taxes (EBIT)	2.3	2.0	14.2
Earnings before taxes (EBT)	2.2	1.9	15.2
Operating return on revenue (%)	8.6	7.9	0.7 points

#### 1.2.3 EARNINGS PERFORMANCE

Consolidated revenue improved 6.9% during the first half of 2018 to EUR 394.3 million (H1 2017: EUR 368.7 million).

Other operating income rose sharply during the reporting period, up by 73.5 % to EUR 4.6 million (H1 2017: EUR 2.6 million), mainly due to higher income from currency translations and capitalised costs.

Fleet expenses and cost of lease assets increased by 8.3% to EUR 246.3 million (H1 2017: EUR 227.5 million).

Personnel expenses rose by 11.2% to EUR 18.7 million (H1 2017: EUR 16.8 million).

Other operating expenses increased by 27.8% to EUR 12.8 million (H1 2017: EUR 10.0 million). In line with the corresponding position in the other operating income this increase was driven by higher expenses from currency translations. Moreover, consultancy costs and expenses from write-downs of receivables also increased, mainly due to changes in the structure of receivables given the strong growth in the business with private customers.

Earnings before interest, taxes, depreciation and amortisation (EBITDA) went up by 3.4% to EUR 121.0 million (H1 2017: EUR 117.0 million). EUR 60.2 million of this was attributable to the second guarter of 2018 (Q2 2017; EUR 59.5 million; +0.5%).

Depreciation and amortisation increased by 8.2% to EUR 98.1 million compared with the same period the year before due to the significant growth of lease assets. (H1 2017: EUR 90.7 million).

Consolidated earnings before interest and taxes (EBIT) for the first half year amounted to EUR 22.9 million and thus 12.8% less than in the same period of last year (H1 2017: EUR 26.3 million). EUR 11.3 million of this was attributable to the second quarter of 2018 (Q2 2017: EUR 13.3 million; -14.5%).

The Sixt Leasing Group's net finance costs for the first six months improved significantly, gaining 25.4% to EUR -7.1 million (H1 2017: EUR -9.6 million). The reason for this positive development came above all from reduced interest expenses due to the repayment of an instalment from the Core Loan in the amount of EUR 300 million to Sixt SE in in the mid of 2017. This volume was replaced with independent financing instruments carrying lower interest.

For the first six months of 2018 the Group reported a reduction in earnings before taxes (EBT) of 5.6% to EUR 15.8 million (H1 2017: EUR 16.8 million), in particular die to investments in IT and digitalisation as well as costs for the ramp-up in staff necessary in the course of the growth plans. EUR 7.8 million of this was attributable to the second quarter of 2018 (Q2 2017: EUR 8.3 million; -6.0%).

Income taxes for the first six months increased only marginally by 0.5% to EUR 4.3 million (H1 2017: EUR 4.3 million).

Consolidated profit for the first six months decreased by 7.7% to EUR 11.5 million (H1 2017: EUR 12.5 million). Of this EUR 5.6 million was attributable to the second quarter of 2018 (Q2 2017: EUR 6.5 million; -12.9%).

Earnings per share - basic and diluted - for the first six months came to EUR 0.56 (H1 2017: EUR 0.61).

#### **1.2.4 NET ASSETS POSITION**

As of 30 June 2018 the Sixt Leasing Group reports a balance sheet total of EUR 1,439.4 million, which is EUR 3.5 million, or 0.2%, less than as of 31 December 2017 (EUR 1,442.8 million).

As of 30 June 2018, the lease assets, which are the dominating item within the non-current assets, increased by EUR 45.8 million, which equals 3.8%, to EUR 1,265.0 million (31 December 2017: EUR 1,219.2 million). All in all, non-current assets climbed by EUR 46.8 million to EUR 1,279.1 million, a gain of 3.8% (31 December 2017: EUR 1,232.4 million).

Compared to end of last year's reporting date, current assets decreased by EUR 50.2 million or 23.9% to EUR 160.2 million (31 December 2017: EUR 210.5 million). This decrease is essentially due to lower other receivables and assets, which fell by 63.4% or EUR 56.3 million down to EUR 32.6 million (31 December 2017: EUR 88.9 million). This development is primarily due to lower delivery claims for vehicles from the leasing fleet.

#### 1.2.5 FINANCIAL POSITION

#### **Equity**

As of 30 June 2018 Sixt Leasing Group's equity totalled EUR 206.2 million, a gain of EUR 1.1 million, or 0.5%, over the figure as of 31 December 2017 (EUR 205.1 million). The profit of EUR 11.5 million generated in the first half of the year was offset by the dividend payment for fiscal year 2017 that was approved by the Annual General Meeting on 19 June 2018 in the amount of EUR 9.9 million. As a consequence, the equity ratio gained 0.1 percentage points to 14.3% (31 December 2017: 14.2%) and continued to remain above the minimum long-term target of 14.0%.

#### Liabilities

As of 30 June 2018 the Group reported non-current liabilities and provisions of EUR 875.0 million (31 December 2017: EUR 607.6 million; +44.0%). The non-current financial liabilities increased by EUR 263.5 million as of 30 June 2018 to EUR 850.9 million (31 December 2017: EUR 587.4 million; +44.9%), which was mainly due to the issuance of a bond with a volume of EUR 250 million at the beginning of May 2018. The bond has a term of four years and carries an interest rate coupon of 1.5 percent per year. The bond issuance was part of the newly-issued debt issuance programme, which has a total volume of EUR 1 billion. It enables Sixt Leasing SE to flexibly place further bonds in future and shall support above all the financing of the scheduled growth under the DRIVE>2021 strategy programme.

Current liabilities and provisions as of 30 June 2018 came to EUR 358.2 million (31 December 2017: EUR 630.1 million). The decrease of EUR 271.9 million, or 43.2%, is mainly due to the lower liabilities to related parties, following the EUR 190 million repayment at the end of June of the last instalment of the Core Loan provided by Sixt SE. Moreover, current financial liabilities decreased by EUR 50.8 million, or 18.2%, to EUR 227.7 million (31 December 2017: EUR 278.5 million) because Sixt Leasing reduced the draw-down of bank loans following the placement of the bond. In addition, trade payables also fell by EUR 32.5 million or 32.9% to EUR 66.1 million (31 December 2017: EUR 98.6 million), mainly due to decreased vehicle purchases.

#### 1.2.6 LIQUIDITY POSITION

For the first six months of 2018 the Sixt Leasing Group reported a gross cash flow of EUR 114.1 million (H1 2017: EUR 104.2 million; +9.5%). After changes from the disposal of used leasing vehicles and investments in new leasing vehicles, as well as changes in other net assets, the net cash outflow from operating activities amounted to EUR 10.4 million (H1 2017: cash outflow of EUR 58.9 million). The decrease in the cash outflow is mainly due to higher income from the sale of leasing vehicles as well as the positive changes to other net assets.

Net cash used in investing activities amounted to EUR 2.3 million (H1 2017: cash outflow of EUR 1.1 million), essentially due to the investments made in intangible asset and property, plant and equipment.

The net cash inflow from financing activities amounted to EUR 16.6 million for the first six months of 2018 (H1 2017: cash inflow of EUR 63.6 million). The proceeds from the bond issuance are offset by the repayment of the last instalment of the Core Loan to Sixt SE as well as redemption payments for bank loans.

Overall cash and cash equivalents (bank balances) as of 30 June 2018 increased by EUR 2.6 million, or 34.9%, compared to the end of December 2017 following minor changes to foreign currency translations and amounted to EUR 9.9 million (31 December 2017: EUR 7.3 million).

#### 1.2.7 INVESTMENTS

In the first six months of 2018 the Sixt Leasing Group added vehicles with a total value of EUR 280.9 million (H1 2017: EUR 281.3 million) to the leasing fleet.

#### 1.3 REPORT ON EVENTS SUBSEQUENT TO REPORTING DATE

After the reporting date of 30 June 2018, no significant events that would materially affect the net assets, financial position and results of operations of Sixt Leasing SE and Sixt Leasing Group, have occurred.

#### 1.4 REPORT ON OUTLOOK

#### Leasing business unit

In the Online Retail business field Sixt Leasing continues to expect an increase of new orders by 20% compared to the previous year's figure of around 12,000 new contracts, excluding the contracts from the 'flat rate for the road' campaign with Peugeot and 1&1. In the Fleet Leasing business field the Managing Board continues to expect a decrease in new orders in fiscal year 2018 and thus a slightly lower contract portfolio as well as a lower contribution to earnings of the Leasing business unit compared to the year before. In the medium-term until the end of the year 2021, the Company seeks to reach more than 110,000 contracts in the Online Retail business field driven by the tremendous growth opportunities and the further digitalisation. In the Fleet Leasing business field the contract portfolio is expected to amount to around 45,000 contracts.

#### Fleet Management business unit

In the Fleet Management business unit Sixt Leasing continues to expect a slight increase in the contract portfolio for the full-year 2018. During the current fiscal year the focus will be on optimising the IT tools and platforms in order to grow in future with more efficiently scalable systems. With a range of digital services optimally adapted to customers' needs, stronger domestic and international growth is expected to be achieved again in the following years. In the medium-term a contract portfolio of more than 60,000 contracts is expected.

## Financial outlook

Following the overall positive business development of the Sixt Leasing Group in the first half of the year, the Managing Board is confident about the further course of the current financial year and confirms its forecast for fully-year 2018. Hence, the Board continues to expect a slight increase in the Group's contract portfolio, consolidated operating revenue and EBITDA. The Board also maintains its expectation that EBT will remain at roughly the same level as the previous year. Operating return on revenue is also expected to be in line with the 6% target.

The mid-term targets of the DRIVE>2021 strategy programme are also confirmed. Thus, the Managing Board expects a growth of the Group's contract portfolio until the end of the fiscal year 2021 by at least 60% to more than 220,000 contracts. For consolidated revenue, the Managing Board forecasts a growth of at least a third to more than EUR 1 billion by 2021, whereby operating revenue shall increase disproportionately by 50% to around EUR 700 million. By 2021, EBITDA is expected to increase to around EUR 400 million and EBT to around EUR 50 million. This corresponds to an increase by around two thirds in each case compared to 2017. Thus, the Managing Board expects an operating return on revenue of around 7% in 2021.

#### 1.5 REPORT ON RISKS AND OPPORTUNITIES

The risk and opportunity profile of the Sixt Leasing Group did not change significantly in the first half year of 2018 from the information provided in the Annual Report 2017. The report contains a detailed description of the risk and opportunity profile, the risk management system, as well as the internal control and risk management system relating to its accounting procedures.

Moreover, the Managing Board of Sixt Leasing SE closely monitors the discussion regarding potential driving bans in selected German cities for diesel-powered vehicles with Euro-5 standards and below. As of 30 June 2018, Sixt Leasing SE in Germany held approximately 4,000 diesel-powered vehicles with Euro-5 standard and below which are not covered by buyback agreements. As new dieselpowered cars that do not comply with the Euro-6 standard are no longer registered since the end of 2015, the number of cars with a Euro-5 standard and below continues to fall. The Managing Board expects the number of such cars to fall to around 2,500 by the end of the current year.

Pullach, 14 August 2018

Sixt Leasing SE The Managing Board

## 2. INTERIM FINANCIAL STATEMENTS OF THE GROUP AS OF 30 JUNE 2018

Total comprehensive income

Of which attributable to shareholders of Sixt Leasing SE

## 2.1 CONSOLIDATED INCOME STATEMENT AND STATEMENT OF COMPREHENSIVE INCOME

Consolidated Income Statement	H1	H1	Q2	Q2	
in EUR thou.	2018	2017	2018	2017	
Revenue	394,295	368,744	192,324	181,083	
Other operating income	4,561	2,629	2,472	1,642	
Fleet expenses and cost of lease assets	-246,303	-227,519	-118,760	-110,892	
Personnel expenses	-18,684	-16,809	-9,576	-8,729	
Other operating expenses	-12,819	-10,031	-6,262	-3,233	
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	121,050	117,015	60,198	59,872	
Depreciation and amortisation expense	-98,100	-90,689	-48,872	-46,618	
Earnings before interest and taxes (EBIT)	22,949	26,326	11,326	13,254	
Net finance costs	-7,134	-9,565	-3,549	-4,983	
Earnings before taxes (EBT)	15,816	16,760	7,778	8,272	
Income tax expense	-4,303	-4,282	-2,144	-1,806	
Consolidated profit	11,513	12,478	5,633	6,466	
Of which attributable to shareholders of Sixt Leasing SE	11,513	12,478	5,633	6,466	
Earnings per share – basic and diluted (in Euro)	0.56	0.61	0.27	0.31	
Consolidated statement of comprehensive income			H1	H1	
in EUR thou.	2018	2017			
Consolidated profit	11,513	12,478			
Other comprehensive income (not recognised in the income statement)					
Thereof components that could be reclassified to income statement in the future			108	-178	
Currency translation gains/losses	Currency translation gains/losses				
Derivative financial instruments designated as hedge accounting			-673		

10,948

11,621

12,301

12,301

## **2.2 CONSOLIDATED BALANCE SHEET**

in EUR thou.  Non-current assets  Goodwill  Intangible assets  Equipment  Lease assets  Financial assets	30 Jun. 2018 1,748 7,791 876	31 Dec. 2017 1,746
Goodwill Intangible assets Equipment Lease assets	7,791	
Intangible assets Equipment Lease assets	7,791	
Equipment Lease assets		E 043
Lease assets		5,943
		797
Financial assets	1,264,994	1,219,209
	84	67
Other receivables and assets	2,456	3,240
Deferred tax assets	1,163	1,355
Total non-current assets	1,279,111	1,232,356
Current assets		
Inventories	34,127	29,972
Trade receivables	73,518	77,043
Receivables from related parties	3,085	2,863
Other receivables and assets	32,569	88,882
Income tax receivables	7,059	5,738
Bank balances	9,885	5,970
Total current assets	160,242	210,468
Total assets	1,439,353	1,442,824
Equity and liabilities	20 1 2040	31 Dec. 2017
in EUR thou.	30 Jun. 2018	31 Dec. 2017
Equity	20.040	00.040
Subscribed capital	20,612	20,612
Capital reserves	135,045	135,045
Other reserves	51,191	49,444
Minority interests	-642	31
Total equity	206,206	205,132
Non-current liabilities and provisions		
Provisions for pensions	275	263
Financial liabilities	850,862	587,363
Other liabilities	559	103
Deferred tax liabilities	23,265	19,865
Total non-current liabilities and provisions	874,961	607,595
Current liabilities and provisions		
Other provisions	4,294	3,429
Income tax liabilities	354	146
Financial liabilities	227,733	278,520
Trade payables	66,145	98,623
Liabilities to related parties	2,677	193,901
Other liabilities	56,983	55,478
Total current liabilities and provisions	358,186	630,098
Total equity and liabilities	1,439,353	1,442,824

## 2.3 CONSOLIDATED CASH FLOW STATEMENT

Consolidated cash flow statement		H1
in EUR thou.	2018	2017
Operating activities		
Consolidated profit	11,513	12,478
Income taxes recognised in income statement	710	1,295
Income taxes paid	-1,823	-3,549
Financial result recognised in income statement <sup>1</sup>	7,131	9,573
Interest received	51	58
Interest paid <sup>2</sup>	-7,583	-8,853
Depreciation and amortisation	98,100	90,689
Income from disposal of fixed assets	-4,425	-5,782
Other (non-)cash expenses and income	10,379	8,280
Gross Cash flow	114,053	104,190
Proceeds from disposal of lease assets	134,419	118,672
Payments for investments in lease assets	-280,906	-281,266
Change in inventories	-4,155	-2,516
Change in trade receivables	3,525	-3,401
Change in trade payables	-32,478	16,827
Change in other net assets	55,147	-11,400
Net cash flows used in operating activities	-10,394	-58,894
Investing activities		
Payments for investments in intangible assets and equipment	-2,260	-1,102
Payments for investments in short-term financial assets	-	-84,998
Proceeds from disposal of short-term financial assets	-	85,000
Net cash flows used in investing activities	-2,260	-1,100
Financing activities		
Dividends paid	-9,894	-
Proceeds from bonds, borrower's note loans and bank loans	353,282	409,176
Payments made for redemption of borrower's note loans and bank loans	-77,228	-112,837
Proceeds from short-term financial liabilities/ Payments made for short-term financial liabilities <sup>3</sup>	-59,600	67,212
Payments made for redemption of financing from related parties	-190,000	-300,000
Net cash flows from financing activities	16,560	63,551
Net change in cash and cash equivalents	3,906	3,558
Effect of exchange rate changes on cash and cash equivalents	9	-9
Cash and cash equivalents at 1 Jan.	5,970	3,778
•		

Excluding income from investments

Including interest paid for loans from related parties

<sup>&</sup>lt;sup>3</sup> Short-term borrowings with a maturity period of up to three months and quick turnover

## 2.4 CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Consolidated statement of changes in equity in EUR thou.	Subscribed capital	Capital reserves	Other reserves	Equity attributable to shareholders of	Minority interests	Total equity
				Sixt Leasing SE		
31 Dec. 2017	20,612	135,045	49,444	205,101	31	205,132
Effects under IFRS 9	<u> </u>	<u> </u>	20	20		20
1 Jan. 2018	20,612	135,045	49,464	205,120	31	205,151
Consolidated profit	-	-	11,513	11,513	-	11,513
Other comprehensive income	-	-	108	108	-673	-564
Dividend payments		-	-9,894	-9,894	-	-9,894
30 Jun. 2018	20,612	135,045	51,191	206,848	-642	206,206
1 Jan. 2017	20,612	135,045	39,012	194,668	31	194,699
Consolidated profit			12,478	12,478		12,478
Other comprehensive income	-	-	-178	-178	-	-178
Dividend payments		-	-9,894	-9,894		-9,894
30 Jun. 2017	20,612	135,045	41,419	197,075	31	197,106

## 3. CONDENSED NOTES TO THE INTERIM FINANCIAL STATEMENTS OF THE GROUP FOR THE PERIOD FROM 1 JANUARY TO 30 JUNE 2018

#### 3.1 INFORMATION ABOUT THE COMPANY

Sixt Leasing SE, Pullach, is an European Stock Corporation (Societas Europea) and the parent company of the Sixt Leasing Group. The Company's registered office is at Zugspitzstrasse 1, 82049 Pullach/Germany and it is registered in the Commercial Register of Munich Local Court under docket number HRB 227195. The Company has been established for an indefinite period.

#### **3.2 GENERAL DISCLOSURES**

The consolidated financial statements of Sixt Leasing SE as at 31 December 2017 were prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU and effective at that date.

The interim consolidated financial statements as at 30 June 2018 have been prepared in accordance with International Accounting Standard (IAS) 34 (Interim Financial Reporting). The accounting policies adopted in the preparation of the interim consolidated financial statements are consistent with those used in the preparation of the 2017 consolidated financial statements. The effects of new accounting standards to be applied are explained in more detail in the following chapters.

In accordance with IAS 34 "Interim Financial Reporting" the interim financial report includes a consolidated income statement and statement of comprehensive income, a consolidated balance sheet, a consolidated cash flow statement, a consolidated statement of changes in equity and these condensed notes. The interim financial statements do not disclose all the information and disclosures required in the annual financial statements, and should be read in conjunction with the 2017 consolidated financial statements.

Preparation of interim consolidated financial statements requires management to make assumptions and estimates that affect the reported amounts of assets, liabilities and provisions, as well as of income and expenses. Actual amounts may differ from these estimates. A detailed description of the accounting principles, consolidation methods and accounting policies used is published in the notes to the consolidated financial statements in the Annual Report 2017. In addition, the following accounting method has been implemented within the fiscal year 2018.

#### **Hegde Accounting**

The Group designates individual derivatives as hedging instruments as part of cash flow hedges. Details of the underlying and hedging transactions as well as the hedging relationship are documented at the beginning of hedge accounting. Furthermore, both when the hedging relationship is entered into and in the course of the hedging relationship, it is regularly documented whether the hedging instrument designated in the hedging relationship is highly effective in offsetting the changes in the cash flows of the underlying transaction in accordance with the hedged risk.

The effective portion of the change in the fair value of derivatives that are suitable for cash flow hedges and have been designated as such is recognized directly in other comprehensive income under the item derivative financial instruments designated as hedge accounting. The profit or loss attributable to the ineffective portion is recognized immediately in profit or loss and reported in the net finance costs in the income statement. Amounts recognized in other comprehensive income are transferred to the income statement in the period in which the underlying transaction also affects income. They are shown in the income statement in the same item in which the underlying transaction is shown. Hedge accounting ends when the Group terminates the hedging relationship, the hedging instrument expires, is sold, terminated or exercised or is no longer suitable for hedging purposes. The full gain or loss recognized in other comprehensive income and accumulated in equity at that date remains in equity and is not recognized in income until the expected transaction is also recognized in the income statement. If the expected transaction is no longer expected to occur, the entire income recognized in equity is immediately transferred to the income statement.

The results presented in the interim financial reports do not necessarily indicate the results of future reporting periods or of the full financial year.

The interim consolidated financial statements were prepared and published in euros.

The accompanying interim consolidated financial statements as of 30 June 2018 have not been audited or reviewed by the Company's and the Group's auditor, Deloitte GmbH Wirtschaftsprüfungsgesellschaft, Munich.

Due to rounding it is possible that individual figures presented in the interim financial statements may not add up exactly to the totals shown and half-year figures listed may not follow from adding up the individual quarterly figures. Furthermore, the percentage figures presented may not exactly reflect the absolute figures they relate to.

The development so far does not reveal any implications, that the Sixt Leasing Group underlies seasonal effects with fundamental fluctuations.

#### New standards and interpretations

The following new or revised accounting standards have been issued by the International Accounting Standard Board (IASB). These have not been applied in the interim financial statements as of and for the period ended 30 June 2018, as their application is not yet mandatory or they have not been yet endorsed by the European Commission.

Standard/ Interpretation		Adoption by	Applicable as at
		European	
		Commission	
IFRS 14	Regulatory deferral accounts	No	1 Jan. 2016
IFRS 16	Leases	Yes	1 Jan. 2019
IFRS 17	Insurance Contracts	No	1 Jan. 2021
Amendments to IFRS 10 and IAS 28	Sale or contribution of assets between an investor and its associate or joint venture	No	Deferred indefinitely
Amendments to IAS 19	Plan amendment, curtailment or settlement	No	1 Jan. 2019
Amendments to IAS 28	Long-term interests in associates and joint ventures	No	1 Jan. 2019
IFRIC Interpretation 23	Uncertainty over income tax treatments	No	1 Jan. 2019
	Annual improvements to IFRS Standards 2015-2017 Cycle	No	1 Jan. 2018

The Company has applied IFRS 15 Revenue from contracts with customers since 1 January 2018 on the basis of the modified retrospective method. IFRS 15 determines the realization of the amount and timing of revenues from contracts with customers.

The Group generates lease income from contractually agreed leasing instalments. These do not fall within the scope of IFRS 15, but continue to be accounted for in accordance with IAS 17. In addition, the Group generates revenue from contractual service components and sales revenue from used lease vehicles. Service components include services such as online configuration, vehicle maintenance, repairs, fuel, breakdowns and damage assistance or management of fuel cards. Under a contractual agreement, individual service components can form an independent service commitment or several service components can form a joint service commitment as a bundle of services. The corresponding revenues are recognized upon fulfillment of the performance obligation and if the amount of the revenues can be reliably determined on the basis of time period or date.

The first-time application of IFRS 15 as of 1 January 2018 did not have any impact on the net assets, financial position and results of operations of the Group, as the previous procedures are already in line with the new regulations..

The Company has also applied IFRS 9 Financial Instruments since 1 January 2018 on the basis of the modified retrospective method. The new standard includes requirements for the classification and measurement of financial instruments as well as new regulations for hedge accounting and introduces an impairment model for financial assets based on expected credit losses. The Group applies the simplified impairment model for trade and finance lease receivables, according to which a provision for losses on all instruments, irrespective of their credit quality, must be recognized over the remaining term. In addition, the company measures its financial assets for the first time at fair value in accordance with IFRS 9. This initial application effect was recognized directly in equity, taking deferred taxes into account. Changes in fair value of financial assets in the following periods are recognized in the consolidated income state-

In principle, the first-time application of IFRS 9 had no material impact on the net assets, financial position and results of operations of the Group. With regard to the amended mandatory disclosures, please refer to the explanatory notes to the consolidated financial statements.

The following table shows the effects of the first-time application of IFRS 9 on the opening balance sheet as of 1 January 2018:

Assets			
in EUR thou.	31 Dec 2017	Effects under IFRS 9	1 Jan. 2018
Non-current assets			
Financial assets	67	20	87
Passiva			
in EUR thou.	31 Dec 2017	Effects under IFRS	1 Jan. 2018
Eigenkapital			
Übriges Eigenkapital	49,444	20	49,464

#### 3.3 SCOPE OF CONSOLIDATED ENTITIES

Since 31 December 2017, there have been no changes in the scope of consolidation of Sixt Leasing Group.

#### 3.4 SELECTED EXPLANATORY NOTES TO THE CONSOLIDATED INCOME STATEMENT

#### Revenue

Revenues of the Leasing Business Unit comprise lease income from contractually agreed leasing instalments and other income from leasing business, such as income from service components such as repairs, fuels, tyres, etc., income from claims settlements and franchise fees. In addition, the Leasing Business Unit reports sales revenues for used leasing assets under sales revenues generated from the self-marketing of leased assets.

In the Fleet Management Business Unit, fleet management revenues comprise revenues for service components, contractually agreed service fees and revenues from claims settlements. In addition, the Fleet Management Business Unit reports revenues from the sale of used customer vehicles.

Revenue is broken down as follows:

Revenue	H1	H1	Change	Q2	Q2	Change
in EUR thou.	2018	2017	in %	2018	2017	in %
Leasing Business Unit						
Leasing revenue (finance rate)	117,155	112,856	3.8	58,894	56,124	4.9
Other revenue from leasing business	93,496	86,703	7.8	44,561	42,827	4.0
Sales revenue	134,419	118,672	13.3	64,547	55,764	15.7
Total	345,070	318,231	8.4	168,002	154,715	8.6
Fleet Management Business Unit						
Fleet management revenue	25,442	24,085	5.6	12,298	12,169	1.1
Sales revenue	23,783	26,429	-10.0	12,024	14,199	-15.3
Total	49,225	50,514	-2.6	24,322	26,368	-7.8
Group total	394,295	368,744	6.9	192,324	181,083	6.2

Operating revenue (leasing revenue (finance rate), other revenue from leasing business and fleet management revenue, excluding sales revenue) increased in the reporting period by 5.6 % to EUR 236.1 million (H1 2017: EUR 223.6 million).

## Fleet expenses and cost of lease assets

Fleet expenses and cost of lease assets are broken down as follows:

Fleet expenses and cost of lease assets	H1	H1	Change
in EUR thou.	2018	2017	in %
Selling expenses	-153,458	-138,613	10.7
Expenses from write-downs on lease assets intended for sale	-3,056	-2,826	8.1
Fuel	-35,478	-34,682	2.3
Repair, maintenance and reconditioning	-34,379	-33,639	2.2
Insurance	-4,427	-4,839	-8.5
External rent expenses	-3,042	-2,537	19.9
Vehicle licenses	-1,928	-1,623	18.8
Transportation	-2,991	-1,963	52.4
Taxes and dues	-1,559	-1,489	4.7
Radio license fees	-834	-816	2.2
Vehicle return expenses	-1,433	-1,309	9.5
Other expenses	-3,718	-3,183	16.8
Group total	-246,303	-227,519	8.3

## Other operating expenses

Other operating expenses are broken down as follows:

Other operating expenses	H1	H1	Change
in EUR thou.	2018	2017	in %
Rental expenses for business premises	-880	-762	15.5
Other selling and marketing expenses	-1,963	-1,821	7.8
Expenses from write-downs of receivables	-1,899	-469	>100
Audit, legal, advisory costs, and investor relations expenses	-1,602	-974	64.4
Other personnel services	-1,547	-1,808	-14.5
IT expenses	-1,396	-1,568	-11.0
Miscellaneous expenses	-3,532	-2,628	34.4
Group total	-12,819	-10,031	27.8

#### Expenses for depreciation and amortisation

Depreciation and amortisation expenses are explained in more detail below:

Depreciation and amortisation	H1	H1	Change
in EUR thou.	2018	2017	in %
Lease assets	-97,767	-90,342	8.2
Equipment	-115	-86	32.8
Intangible assets	-219	-261	-16.2
Group total	-98,100	-90,689	8.2

#### **Net finance costs**

Net finance costs are broken down as follows:

Net finance costs	H1	H1
in EUR thou.	2018	2017
Other interest and similar income	184	124
Other interest and similar income from related parties	4	6
Interest and similar expenses	-4,050	-2,655
Interest and similar expenses for related parties	-2,866	-7,378
Other net financial income/loss	-405	338
Group total	-7,134	-9,565

#### Income tax expense

The income tax expense comprises current income taxes amounting to EUR 0.7 million (H1 2017: EUR 1.3 million) as well as deferred taxes of EUR 3.6 million (H1 2017: EUR 3.0 million). Based on the Group's earnings before taxes (EBT), the Group's tax rate in the reporting period is -27% (H1 2017: -26%).

## Earnings per share

Earnings per share are broken down as follows:

Earnings per share		H1	H1
		2018	2017
Consolidated profit	in EUR thou.	11,513	12,478
Profit attributable to shareholders of Sixt Leasing SE	in EUR thou.	11,513	12,478
Weighted average number of shares		20,611,593	20,611,593
Earnings per share – basic and diluted	in EUR	0.56	0.61

The weighted average number of shares is calculated based on the proportional number of shares per month, eventually adjusted by the respective number of treasury shares. Earnings per share are calculated by dividing the profit attributable to shareholders of Sixt Leasing SE through the weighted average number of ordinary shares outstanding. Financial instruments, that could lead to a dilutive effect, do not exist at the reporting date.

#### 3.5 SELECTED EXPLANATORY NOTES TO THE CONSOLIDATED BALANCE SHEET

#### Lease assets

Lease assets increased by EUR 45.8 million to EUR 1,265.0 million as at the reporting date (31 December 2017: EUR 1,219.2 million).

#### Current other receivables and assets

Current other receivables and assets falling due within one year can be broken down as follows:

Current other receivables and assets		
in EUR thou.	30 Jun. 2018	31 Dec. 2017
Financial other receivables and assets		
Finance lease receivables	1,975	1,682
Miscellaneous assets	10,125	10,070
Non-financial other receivables and assets		
Other tax receivables	446	8,658
Insurance claims	10,537	8,782
Deferred income	5,723	5,140
Claims for vehicle deliveries	3,763	54,550
Group total	32,569	88,882

#### **Equity**

The subscribed capital of Sixt Leasing SE as at 30 June 2018 remained unchanged at EUR 20,611,593, divided up into 20,611,593 ordinary bearer shares (31 December 2017: EUR 20,611,593). The shares are no-par value shares with a nominal value of EUR 1 per share.

#### **Authorised capital**

By resolution of the Annual General Meeting of 1 June 2016, the Managing Board was authorised, as specified in the proposed resolution, to increase the share capital on one or more occasions in the period up to and including 31 May 2021, with the consent of the Supervisory Board, by a total of EUR 6,183,477, by issuing new no-par value bearer shares in exchange for cash and/or non-cash contributions, whereby the shareholders' pre-emptive rights may be excluded under certain conditions (Authorised Capital 2016).

#### **Conditional capital**

By resolution of the Annual General Meeting of 1 June 2016, the Managing Board is authorised, on one or more occasions in the period up to and including 31 May 2021 and with the consent of the Supervisory Board, to issue convertible and/or bonds with warrants registered in the name of the holder and/or bearer of up to a maximum of EUR 200,000,000 with a fixed or open-ended term and grant conversion or option rights to the holders and/or creditors of convertible bonds to acquire a total of up to 4,122,318 new ordinary bearer shares in Sixt Leasing SE.

By resolution of the Annual General Meeting of 1 June 2016, the company's share capital is conditionally increased by up to EUR 4,122,318 (Conditional Capital 2016). The conditional capital increase serves to grant shares to holders or creditors of convertible bonds and holders of options rights from bonds with warrants, as long as the conversion or option rights from the aforementioned bonds are actually exercised or the conversion obligations from such bonds are fulfilled and no other forms of settlement are used.

By resolution of the Annual General Meeting of 29 June 2017 the Managing Board was authorised, as specified in the proposed resolution, to issue until the 28 June 2020 up to 1,000,000 subscription rights for up to a maximum of 1,000,000 no-par value bearer shares, in one or multiple tranches, to members of the Managing Board and executives underneath the Managing Board level as well as members of the governing boards of dependent companies. In so far as this affects Managing Board members, only the Supervisory Board shall be authorized accordingly.

In this context the Company's share capital is conditionally increased by up to EUR 1,000,000 through issuance of up to 1,000,000 new no-par value bearer shares (Conditional Capital 2017). The conditional capital increase serves to service the stock option programme 2017 and only in so far, as subscription rights are issued under the stock option programme 2017 and the owners of the subscription rights use their exercise right.

#### Treasury shares

By resolution of the Annual General Meeting of 8 April 2015 the Managing Board, with the consent of the Supervisory Board, was authorised, as specified in the proposed resolution, to purchase the Company's own shares through 7 April 2020, up to a total of 10% of the Company's share capital at the time of the adoption or, if the respective amount is lower, of the utilisation of this authorisation. This authorisation has not yet been exercised as of the reporting date.

#### Non-current and current financial liabilities

The non-current financial liabilities have residual terms of more than one year and are broken down as follows:

Non-current financial liabilities	Residua	al term of 1 to 5 years	Residual term of more than 5 years		
in EUR thou.	30 Jun. 2018	31 Dec. 2017	30 Jun. 2018	31 Dec. 2017	
Borrower's note loans	29,885	29,857	-	-	
Bonds	494,699	247,516	-	-	
Liabilities to banks	315,787	298,672	-	-	
Finance lease liabilities	10,491	11,317	-	-	
Group total	850,862	587,363	-	-	

In May 2018, Sixt Leasing SE issued a bond with a volume of EUR 250 million on the capital market. The bond has a term of four years and an interest rate coupon of 1.5 percent per year and is divided into units with a nominal value of EUR 1,000. The issue represents the first bond under a newly launched EUR 1 billion debt issuance programme, which enables Sixt Leasing SE to issue further bonds flexible in the future.

The proceeds from the issuance were mainly used to redeem the last instalment of the core facility of EUR 190 million provided by Sixt SE at the end of June 2018 as planned.

Current financial liabilities are due within one year and are broken down as follows:

Current financial liabilities		
in EUR thou.	30 Jun. 2018	31 Dec. 2017
Liabilities to banks	223,903	273,142
Finance lease liabilities	1,819	2,415
Other liabilities	2,011	2,964
Group total	227,733	278,520

## **Current other liabilities**

Current other liabilities are broken down as follows:

Current other liabilities		
in EUR thou.	30 Jun. 2018	31 Dec. 2017
Financial other liabilities		
Payroll liabilities	119	102
Miscellaneous liabilities	13,321	11,933
Non-financial other liabilities		
Deferred income	42,083	41,595
Tax liabilities	1,460	1,848
Group total	56,983	55,478

## Additional disclosure on financial instruments

The following table reconciles the measurement categories of IAS 39 as of 31 December 2017 in accordance with IFRS 9 as of 1 January 2018:

Financial instruments	IAS 39	IFRS 9		Effect on equity	
	measurement	measurement	IAS 39	IFRS 9	
in EUR thou.	category	category	31 Dec. 2017	1 Jan. 2018	
Non-current assets					
Financial assets	AfS	FVTPL	67	87	20
Finance lease receivables	IAS 17	IAS 17	2,743	2,743	-
Interest rate derivatives	FAHfT	hedge accounting	399	399	-
Other receivables	LaR	AC	98	98	-
Total			3,307	3,327	20
Current assets					
Finance lease receivables	IAS 17	IAS 17	1,682	1,682	-
Trade receivables	LaR	AC	77,043	77,043	-
Receivables from related parties	LaR	AC	2,863	2,863	-
Other receivables	LaR	AC	10,070	10,070	-
Total			91,658	91,658	-
Non-current liabilities					
Borrower's note loans	FLAC	AC	29,857	29,857	-
Bonds	FLAC	AC	247,516	247,516	-
Liabilities to banks	FLAC	AC	298,672	298,672	-
Finance lease liabilities	IAS 17	IAS 17	11,317	11,317	-
Other liabilities	FLAC	AC	103	103	-
Total			587,466	587,466	-
Current liabilities					
Liabilities to banks	FLAC	AC	273,142	273,142	-
Finance lease liabilities	IAS 17	IAS 17	2,415	2,415	-
Liabilities to related parties	FLAC	AC	193,901	193,901	-
Currency derivatives	FAHfT	FVTPL	103	103	-
Other financial liabilities	FLAC	AC	2,964	2,964	-
Trade payables	FLAC	AC	98,623	98,623	-
Financial other liabilities	FLAC	AC	11,933	11,933	-
Total			583,080	583,080	

The following table shows the carrying amounts and fair values of the individual financial assets and liabilities for each individual category of financial instruments. The fair values of financial assets and liabilities that are not regularly measured at fair value but for which the fair value is to be disclosed are assigned to the measurement levels of the fair value hierarchy in the following table.

In the table below, financial instruments are classified into three levels depending on the measurement basis. Level 1 measurements are based on prices quoted in active markets. Level 2 measurements are based on parameters other than quoted prices that are observable either directly as prices or are indirectly derived from prices. Level 3 measurements are based on models that use parameters that are not based on observable market data, but rather on assumptions. This applies in particular to the accounting treatment of financial assets that are not actively traded. These assets are measured on the basis of the financial information available on the balance sheet date.

Due to factors that change in the course of time, the reported fair values can only be regarded as indicative of the values actually realisable on the market. The fair values of the financial instruments were calculated based on the market data available at the balance sheet date and methods and assumptions described below.

For all current financial instruments, it was assumed that the carrying amount (amortised cost) is a reasonable approximation of fair value, unless not specified otherwise in the table. The fair values of the finance lease receivables reported as non-current assets and the borrower's note loans, bonds, liabilities to banks and finance lease liabilities reported as non-current liabilities were calculated as the present values of the future expected cash flows. Standard market interest rates between 0.4% p.a. and 1.8% p.a. (2017: between 0.3% p.a. and 1.6% p.a.) were used for discounting based on the respective maturities.

Finance lease receivables and liabilities are measured in accordance with IAS 17. Financial assets whose cash flows comprise repayments and interest are allocated to the AC category and are measured at amortised cost.

The fair value of derivative financial instruments is determined on the basis of valuations of current market parameters of external financial service providers.

The change in the carrying amounts and fair values of Level 3 valuations of financial assets results from valuation effects in the period.

No reclassifications within the levels of the valuation hierarchies took place in the reporting period.

In addition, as of 1 January 2018, the Company introduced hedge accounting for certain interest rate derivatives, which are reported under non-current other receivables and assets. The Company uses these financial instruments to hedge the cash flows from variable interest liabilities under the Asset Backed Securities programme. If the requirements for hedge accounting are met, these interest rate derivatives are classified to the hedge accounting category. The carrying amount of the hedged underlying transaction amounted to EUR 459.3 million as of 30 June 2018 and is included in financial liabilities. Changes in the fair value of derivatives designated as hedging instruments are recognised directly in other comprehensive income under the item derivative financial instruments in hedge accounting, taking tax effects into account. Ineffective changes in the fair value of derivatives in the amount of EUR 0.1 million, which are designated as hedging instruments, were recognized in the net finance costs in the income statement.

# Carrying amounts and fair values by measurement category in accordance with IFRS 9:

Financial instruments	IFRS 9	Measurement basis		Carrying amount		Fair value
in EUR thou.	measurement category	for fair value	30 Jun. 2018	1 Jan. 2018	30 Jun. 2018	1 Jan. 2018
Non-current assets						
Financial assets	FVTPL	Level 3	84	87	84	87
Finance lease receivables	IAS 17		2,318	2,743	2,398	2,833
Interest rate derivatives	FVTPL	Level 2	11	-	11	-
Interest rate derivatives	hedge accounting	Level 2	-	399	-	399
Other receivables	AC		127	98		
Total			2,540	3,327	2,493	3,319
Current assets						
Finance lease receivables	IAS 17		1,975	1,682	2,054	1,748
Currency derivatives	FVTPL	Level 2	2	-	2	-
Trade receivables	AC		73,518	77,043		
Receivables from related parties	AC		3,085	2,863		
Other receivables	AC		10,123	10,070		
Total			88,702	91,658	2,056	1,748
Non-current liabilities						
Borrower's note loans	AC	Level 2	29,885	29,857	30,236	30,463
Bonds	AC	Level 2	494,699	247,516	505,731	255,592
Liabilities to banks	AC	Level 2	315,787	298,672	311,275	296,435
Finance lease liabilities	IAS 17		10,491	11,317	10,606	11,429
Interest rate derivatives	hedge accounting	Level 2	387	-	387	-
Other liabilities	AC		172	103		
Total			851,422	587,466	858,235	593,919
Current liabilities						
Liabilities to banks	AC	Level 2	223,903	273,142	225,232	274,952
Finance lease liabilities	IAS 17		1,819	2,415	1,784	2,432
Liabilities to related parties	AC	Level 2	2,677	193,901	2,677	196,701
Currency derivatives	FVTPL	Level 2	-	103	-	103
Other financial liabilities	AC		2,011	2,964		
Trade payables	AC		66,145	98,623		
Financial other liabilities	AC		13,440	11,933		
Total			309,994	583,080	229,693	474,188

## **3.6 GROUP SEGMENT REPORTING**

The Sixt Leasing Group is active in the two main business units Leasing and Fleet Management. When combined, the revenue from these activities – excluding vehicle sales revenue – is also described as "operating revenue".

The segment information for the first six months of 2018 (compared with the first six months of 2017) is as follows:

By Business Unit	Leasing Fleet Manageme		et Management		Reconciliation	Group		
in EUR million	2018	2017	2018	2017	2018	2017	2018	2017
External revenue	345.1	318.2	49.2	50.5	-	-	394.3	368.7
Internal revenue	-0.1	0.0	0.1	0.1	-0.0	-0.1	-	-
Total revenue	345.0	318.2	49.3	50.6	-0.0	-0.1	394.3	368.7
Fleet expenses and cost of lease assets	201.8	181.6	44.5	46.1	-0.0	-0.1	246.3	227.5
EBITDA <sup>1</sup>	118.8	115.0	2.3	2.0	-	-	121.0	117.0
Depreciation and amortisation expense	98.1	90.7	0.0	0.0	-	-	98.1	90.7
EBIT <sup>2</sup>	20.7	24.3	2.3	2.0	-	-	22.9	26.3
Net finance costs	-7.0	-9.5	-0.1	-0.1	-	-	-7.1	-9.6
EBT <sup>3</sup>	13.6	14.9	2.2	1.9	-	-	15.8	16.8
Investments	283.2	282.4	0.0	0.0	-	-	283.2	282.4
Assets	1,412.6	1,242.1	19.8	23.0	-1.3	-2.7	1,431.1	1,262.4
Liabilities	1,194.2	1,037.1	16.3	20.3	-1.0	-2.6	1,209.5	1,054.9

<sup>&</sup>lt;sup>1</sup> Corresponds to Earnings before interest, taxes, depreciation and amortisation (EBITDA)

<sup>&</sup>lt;sup>3</sup> Corresponds to earnings before taxes (EBT)

By region		Germany	International			Reconciliation	Group	
in EUR million	2018	2017	2018	2017	2018	2017	2018	2017
Total revenue	356.8	322.8	37.5	45.9	-	-	394.3	368.7
Investments	265.1	259.7	18.0	22.7	-		283.2	282.4
Assets	1,457.4	1,268.2	621.9	457.7	-648.2	-463.6	1,431.1	1,262.4

<sup>&</sup>lt;sup>2</sup> Corresponds to earnings before interest and taxes (EBIT)

## **3.7 RELATED PARTY DISCLOSURES**

In June 2018, Sixt Leasing SE repaid the last instalment of the core facility of EUR 190 million provided by Sixt SE as planned.

#### 3.8 SUBSTANTIAL EVENTS SUBSEQUENT TO THE REPORTING DATE

After the reporting date of 30 June 2018, no significant events that would materially affect the net assets, financial position and results of operations of the Sixt Leasing Group, have occurred.

#### 4. RESPONSIBILITY STATEMENT

Responsibility statement in accordance with section 115 (2) of the Wertpapierhandelsgesetz (WpHG – German Securities Trading Act) in conjunction with section 264 (2) and section 289 (1) of the Handelsgesetzbuch (HGB– German Commercial Code)

"To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim management report of the Group includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group for the remaining months of the financial year."

Pullach, 14 August 2018

Sixt Leasing SE The Managing Board

## Contact

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